

Preisliste 1/2020

gültig ab 1. Juni 2020

Liste de prix 1/2020

valable dès 1^{er} Juin 2020



B&W Group (Schweiz) GmbH

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Prestige Series	Color	Prestige: only by authorised dealers*		VP / PV
The Nautilus	div. colors	Floorstand, new technology, incl. active Crossover	Pair	73'000.-
800 Diamond Series				
805 D3	PB/Wh/Rn	2-way Bassreflex, 1x165 mm, Continuum Mid/Bass Driver, Diamond Tweeter	Pair	6300.-
805 D3 Stand	Bl/Si	FS-805D3	Pair	990.-
804 D3	PB/Wh/Rn & Mystic Limited Edition	3-way-Bassreflex, 130mm Continuum Midrange, 2 x165 mm Aerofoil Bass, Diamond Tweeter	Pair	9500.-
803 D3	PB/Wh/Rn	3-way-Bassreflex, 130mm Continuum Midrange, 2 x180 mm Aerofoil Bass, Diamond Tweeter	Pair	18000.-
802 D3	PB/Wh/Rn	3-way-Bassreflex, 150mm Continuum Midrange, 2 x200 mm Aerofoil Bass, Diamond Tweeter	Pair	23000.-
800 D3	PB/Wh/Rn	3-way-Bassreflex, 150mm Continuum Midrange, 2 x250 mm Aerofoil Bass, Diamond Tweeter	Pair	31500.-
HTM2 D3	PB/Wh/Rn	Center-Speaker, 3-way, Bassreflex, shielded, Continuum Midr., 2 x165 mm Aerofoil Bass, Diamond Tweeter	Piece	4250.-
HTM1 D3	PB/Wh/Rn	Center-Speaker, 3-way, Bassreflex, shielded, Continuum Midr., 2 x200 mm Aerofoil Bass, Diamond Tweeter	Piece	6250.-
HTM D3 Stand	Bl/Si	FS-HTMD3	Piece	625.-
Prestige				
805 D3 New	Limited Edition Santos Rosewood	2-way Bassreflex, 1x165 mm, Continuum Mid/Bass Driver, Diamond Tweeter		7400.-
802 D3 New	Santos Rosewood	3-way-Bassreflex, 150mm Continuum Midrange, 2 x200 mm Aerofoil Bass, Diamond Tweeter		26'800.-
700 Series 2				
707 S2	Gloss Black/Rn/Wh	Shelf, 2-way Bassrefelx, 130mm Continuum Mid-Bass-Driver	Pair	1090.-
706 S2	Gloss Black/Rn/Wh	Shelf, 2-way Bassrefelx, 165mm Continuum Mid-Bass-Driver	Pair	1490.-
705 S2	Gloss Black/Rn/Wh	Shelf, 2-way Bassrefelx, 165mm Continuum Mid-Bass-Driver, Tweeter on the Top	Pair	2390.-
704 S2	Gloss Black/Rn/Wh	Floorstand, 3-way Bassreflex, 130mm Continuum-Midrange, 2x130mm Aerofoil Woofer	Pair	2390.-
703 S2	Gloss Black/Rn/Wh	Floorstand, 3-way Bassreflex, 150mm Continuum Midrange, 2x165mm Aerofoil Woofer	Pair	3190.-
702 S2	Gloss Black/Rn/Wh	Floorstand, 3-way Bassreflex, 150mm Continuum Midrange, 3x165mm Aerofoil Woofer, Tweeter on the Top	Pair	4290.-
HTM72 S2	Gloss Black/Rn/Wh	2-way Center Speaker, 2x130mm Continuum Mid-Bass-Driver	Piece	795.-
HTM71 2 S2	Gloss Black/Rn/Wh	3-way Center Speaker, 100mm Continuum-Midrange, 2x165mm Aerofoil Woofer	Piece	1245.-
FS-700 S2	Si/Bl	Stand for 707 S2/ 706 S2/ 705 S2	Pair	490.-
Signature Edition				
705 Signature	Datuk (Gloss)	Shelf, 2-way Bassrefelx, 165mm Continuum Mid-Bass-Driver, Tweeter on the Top	Pair	3290.-
702 Signature	Datuk (Gloss)	Floorstand, 3-way Bassreflex, 150mm Continuum Midrange, 3x165mm Aerofoil Woofer, Tweeter on the Top	Pair	5390.-
600 Series (V6)				
607	Bl/Wh	Shelf, 2-way Bassreflex	Pair	590.-
606	Bl/Wh	Shelf, 2-way Bassreflex	Pair	790.-
603	Bl/Wh	Floorstand, 2-way Bassreflex	Pair	1790.-
HTM6	Bl/Wh	Center Speaker, 2-way, Bassreflex, shielded	Piece	590.-
ASW 608	Bl/Wh	Subwoofer active, 200 W closed Bass-System, Class D	Piece	490.-
ASW 610	Bl/Wh	Subwoofer active, 200 W closed Bass-System, Class D	Piece	660.-
ASW 610XP	Bl/Wh	Subwoofer active, 500W closed Bass-System, Class D, double voice coil	Piece	1090.-
STAV24	Bl	Stand for 607 / 606	Pair	205.-
DB-D Subwoofer Series				
DB1D	PB/Wh/Rn	2000W active DSP Subwoofer, Dynamic-Room-EQ, 2x30cm Aerofoil drivers, App control via Bluettoth	Piece	4850.-
DB2D	PB/Wh/Rn	1000W active DSP Subwoofer, Dynamic-Room-EQ, 2x25cm Aerofoil drivers, App control via Bluettoth	Piece	3750.-
DB3D	PB/Wh/Rn	1000W active DSP Subwoofer, Dynamic-Room-EQ, 2x20cm Aerofoil drivers, App control via Bluettoth	Piece	2650.-
DB4S	PB/Wh/Rn	1000W active DSP Subwoofer, Dynamic-Room-EQ, 2x25cm Aerofoil drivers, App control via Bluettoth	Piece	1750.-

Formation Suite		Formation: only by autorisewd dealers	VP / PV
		All: Roon Ready, Spotify Connect, AirPlay2, Bluetooth-HD, Multiroom Mesh Network, App, 24/96	
Formation Duo	Grey/White	Wireless Active High Class Speaker, 2x125W per speaker, Carbon Doome Tweeter, Continuum Mid/Bass	Pair 4500.-
Formation Duo Stands	Grey/Silver	Stands for Formation Duo, Cable Management	Pair 895.-
Formation Wedge	Black/White	Stereo Active Point Speaker, 4 x 40 Watt with Dual Dome Tweeter, FST-Midrange, 1x 80 Watt with Bass	Piece 1150.-
Formation Bar	Black	3.0 Wireless Active Sound Bar, Optical In, 6x40 Watt, expandable to 3.1 and 5.1 Surround System	Piece 1395.-
Formation Bass	Black	Wireless Active Bass, Dual Driver (Push/Pull) for Formation Bar, Wedge, Flex, Duo	Piece 1275.-
Formation Flex	Black	Wireless Active Speaker, 2x50 Watt, Mono or Stereo Configuration, Rear Speaker for Formation Bar	Piece 495.-
Formation Audio	Black	Wireless Streamer, brings Wireless connectivity/integration to your existing Audio System	Piece 795.-
Wedge Wall Bracket	Black	Wall Mount for Formation Wedge	Piece 75.-
Flex Wall Bracket	Black	Wall Mount for Formation Flex	Piece 49.-
Flex Stand	Black	Stand for Formation Flex	Piece 109.-
Lifestyle Monitors			
M 1 II	Bl/Wh	L/C/R - Shelf or Wallmount, 2-way, Bassreflex incl. Tablestand and Wall-Bracket, shielded	Pair 500.-
M 1 II Stand	Bl/Wh	Stand for M 1	Pair 330.-
MT-50 Mini Theater System	Bl/Wh	Set of 5 M1 and 1 Subwoofer ASW-608 (Stands optional)	Set 1740.-
MT-60 Mini Theater System	Bl/Wh	Set of 5 M1 and 1 Subwoofer PV1 (Stands optional)	Set 2990.-
PV1D	Bl/Wh	DSP-Bi-Pol-Active Woofer, 500 W 2x200 mm mica/alu-driver, 4 Presets, OLED-Display	Piece 1740.-
Weatherproof Monitors			
AM1	Bl/Wh	Weatherproof Monitor, 2-way-system, Wall-Bracket included	Pair 600.-
Custom Theatre		CT: only by authorised dealers	
CT800			
CT8.2 LCR	Bl	Front-, Center, Rear, Surround-Speaker, Passive Crossover, 3-way Bassreflex, 4 Chassis	Piece 5400.-
CT8.4 LCRS	Bl	Front-, Center, Rear, Surround-Speaker, Passive Crossover, 3-way Bassreflex, 3 Chassis	Piece 4350.-
CT8 LR XO*	Bl	Front Speakers, Midrange adjustable	Pair 32000.-
CT8 CC XO*	Bl	Center Speaker, Midrange adjustable	Piece 16000.-
*XO	-	Requires external active Crossover (f.e. Surround Processor like Trinov)	-
CTSW8	Bl	Passive Subwoofer	Piece 3400.-
CT700			
CT7.3 LCRS	Bl	Left, Center, Right Custom Theater Speaker, 3-way Bassreflex	Piece 1630.-
CT7.4 LCRS	Bl	Left, Center, Right Custom Theater Speaker, 2-way Bassreflex	Piece 1090.-
CT7.5 LCRS	Bl	Left, Center, Right Custom Theater Speaker, 2-way Bassreflex	Piece 650.-
CT SW15	Bl	Passive Subwoofer, 380mm Paper-Aramid Fiber-Woofer	Piece 1350.-
CT SW12	Bl	Passive Subwoofer, 300mm Paper-Aramid Fiber-Woofer	Piece 1090.-
CT SW10	Bl	Passive Subwoofer, 250mm Paper-Aramid Fiber-Woofer	Piece 820.-
SA1000II	Bl	1000W Class-D Subwoofer Amplifier, for one or two CT-SW, Rack mount kit	Piece 1640.-
Headphones			
PX7	Space Grey/Silver	Wireless, Adaptive Active Noise Canceling, App Control, Bluetooth, Over Ear Headphone	Piece 445.-
PX5	Space Grey /Blue	Wireless, Adaptive Active Noise Canceling, App Control, Bluetooth, On Ear Headphone	Piece 335.-
PI4	Black/Gold/Silver	Wireless, Adaptive Active Noise Canceling, App Control, Bluetooth, In Ear Neckband Headphone	Piece 335.-
PI3	Space Grey/Gold/Blue	Wireless, App Control, Bluetooth, In Ear Neckband Headphone	Piece 225.-

InCeiling Speakers round		Back Box		VP / PV
CCM 362	300 Series - 2-way System, 160mm bass/midrange	BB125C	Pair	240.-
CCM 382	300 Series - 2-way System, 200mm bass/midrange	BB125C/BBC8R	Pair	350.-
CCM 632	600 Series - 75mm Fullrange, Paper Cone, Integral Back Box	-	Pair	430.-
CCM 665	600 Series - 2-way System, 150mm Glassfibre bass/midrange	BB165C	Pair	430.-
CCM 664	600 Series - 2-way System, 150mm Glassfibre bass/midrange	BB165C	Pair	540.-
CCM 663	600 Series - 2-way System, 150mm Blue Aramid Fiber bass/midrange	BB165C	Pair	710.-
CCM663 RD	600 Series - 2-way System, 150mm Blue Aramid Fiber bass/midrange - Reduced Depth	BB125C	Pair	825.-
CCM 662	600 Series - 2-way System, 150mm Blue Aramid Fiber bass/midrange	BB165C	Pair	1030.-
CCM 684	600 Series - 2-way System, 200mm Glassfibre bass/midrange	BB165C	Pair	600.-
CCM 683	600 Series - 2-way System, 200mm Blue Aramid Fiber bass/midrange	BB165C	Pair	870.-
CCM 682	600 Series - 2-way System, 200mm Blue Aramid Fiber bass/midrange	BB165C	Pair	1190.-
CCM 664SR	600 Series - 2-way System, 150mm Glassfibre bass/midrange, dual channel (Stereo)	BB165C	Piece	350.-
CCM 663SR	600 Series - 2-way System, 150mm Blue Aramid Fiber bass/midrange, dual channel (Stereo)	BB165C	Piece	520.-
CCM 7.5 S2 New	700 Series - 2-way System, 180mm Continuum bass/midrange, Carbon Dome tweeter	BB165C	Piece	850.-
CCM 7.3 S2 New	700 Series - 3-way System, Continuum FST midrange, 2x130mm Aerofoil Bass, Carbon Dome tweeter	-	Piece	1950.-
CCM 8.5D	800 Series - 2-way System, Diamond-Tweeter, 180mm Continuum bass/midrange	BBCCM8.5	Piece	2450.-
Marine 6	Marine Series -2-way System, Softdome-Tweeter, 150mm Polypropylene bass, (for Boat, Pool, Bath)	BB125C	Piece	300.-
Marine 8	Marine Series -2-way System, Softdome-Tweeter, 200mm bass (for Boat, Pool, Bath)	BBC8R	Piece	380.-
66 Square Grille	Optional square grille for 300, 600 Series models CCM 66x	-	Piece	34.-
68 Square Grille	Optional square grille for 300, 600 Series and CCM7.5 models CCM 68x	-	Piece	34.-

InWall Speakers rectangular				
CWM 362	300 Series 2-way InWall System, 160mm bass/midrange	BBW6R	Pair	350.-
CWM 652	600 Series 2-way InWall System, 130mm Blue Aramid Fiber bass/midrange		Pair	540.-
CWM 664	600 Series 2-way InWall System, 150mm Glassfibre bass/midrange		Pair	540.-
CWM 663	600 Series 2-way InWall System, 150mm Blue Aramid Fiber bass/midrange		Pair	760.-
CWM 7.5 S2 New	700 Series - 2-way System, 130mm Continuum bass/midrange, Carbon Dome loaded tweeter		Piece	850.-
CWM 7.4 S2 New	700 Series - 2.5-way System, 2 x 100mm Continuum Cone 2 x 100mm Aramid Fiber bass, Carbon Dome		Piece	1050.-
CWM 7.3 S2 New	700 Series - 3-way System, Continuum FST midrange, 2x150mm Aerofoil Bass, Carbon Dome tweeter		Piece	1950.-
CWM 8.5D	800 Series 2-way System, Diamond-Tweeter, 180mm Continuum bass/midrange	BBCWM 8.5	Piece	1990.-
CWM 8.3D	800 Series 3-way-System, Diamond-Tweeter, 130mm Continuum midrange, 2x180mm Aerofoil bass	BBCWM 8.3	Piece	3750.-

InWall Subwoofer				
ISW4	InWall Subwoofer, 2x200mm Papier/Aramid Fiber Woofer		Piece	810.-
ISW3	Custom Installation Subwoofer 2x150mm Papier/Aramid Fiber Woofer		Piece	940.-
SA250 II	250W mono Endverstärker für ISW4, aktive Frequenzweiche, Rack mount kit		Piece	1040.-
BBISW4	Back Box für ISW4		Piece	220.-

Back Boxes				
BB165C	for CCM 66x series, CCM 68x series, CCM Cinema 7		Piece	120.-
BBCWM 8.5	for CWM 8.5		Piece	680.-
BBCWM 8.3	for CWM 8.3		Piece	930.-
BBCCM 8.5	for CCM 8.5		Piece	680.-
BB125C	for CCM362		Piece	110.-
BBC8R / BB125C	for CCM382		Piece	110.-
BBW6R	Wood for CWM 66x, CWM362		Piece	150.-
BBCWM7.5WB	Wall Box for CMW 7.5 - Auf Anfrage / on request / sur demande		Piece	160.-
BBCWM7.4WB	Wall Box for CMW 7.4- Auf Anfrage / on request / sur demande		Piece	160.-
BBCWM7.3WB	Wall Box for CMW 7.3- Auf Anfrage / on request / sur demande		Piece	160.-

CLASSE

Series Delta 3

VP / PV

Delta Pre

Digital Stereo Preamp: Ethernet-, USB-, AES-/EBU-, Optical-, Coax-In, XLR-RCA-In/Out, Phono MM/MC

Piece

12'500.-

Delta Stereo

Stereo Power Amplifier: 2 x 250W/8 Ohm, Class A/B, 12.5W pure Class A

Piece

15'900.-

Delta Mono

Mono Power Amplifier: 1 x 300W/8 Ohm, Class A/B, 35W pure Class A

Piece

13'500.-

aria

Digibit Server Series

Aria piccolo+

Audiophile Library Server/Ripper, see brochure for details or www.bwgroup.ch / ariamusicserver.com

Piece

ab 3350.-

aria options: on request / auf Anfrage / sur demande:



Silent Wire

Audio-, Video-, Power-, Digital- and IT-Cables see separate price list

Erstklassige Ingenieurskunst und präzise Handarbeit bilden die Grundlagen für die HighEnd-Produkte von Silent WIRE. In deutscher Fertigung bietet Silent WIRE-Kabel für höchste Ansprüche.

First class engineering skills and craftsmanship are at the core of HighEnd products of Silent WIRE. Produced in Germany, Silent WIRE cables meet highest standards.



Architettura Sonora

Outdoor Speakers, Stone based see separate price list

Architettura Sonora bietet eine reiche Palette an erstklassigen Aussenlautsprechern in unterschiedlichen Formen und Materialien aus Stein, Marmor und Holz.

Architettura Sonora offers a wide range of outdoor speakers in a variety of shapes and materials, like stone, marble and wood.



Michi by Rotel SERIES	Color	Michi Series: only by authorised dealers		VP / PV
P5		Preamplifier, analogue & digital Inputs, USB, Phono MM, MC, RC, RS232, IP-Control, IR-Remote	Piece	3990.-
S5		Power Amplifier, 2x500W 8 Ohm, Class A/B, 12V-Trigger, IP-Control, IR-Remote (included)	Piece	6690.-
M8		Power Amplifier, 1x1000W 8 Ohm, Class A/B, 12V-Trigger, IP-Control, IR-Remote (included)	Piece	6690.-
15 SERIES				
AV-Receiver -Preamp		15 Series: only by authorised dealers		
RAP-1580	Si/BI	7.1.4 AV-Processor,-Amplifier 7x100w HD-Audio, IP Control, RS232, USB, Bluetooth, OSD, Front Display	Piece	4650.-
RSP-1576 new	Si/BI	7.1.4 AV-Processor, HD-Audio, IP Control, RS232, USB, Bluetooth, OSD, Front Display	Piece	2690.-
Stereo-Ampl./-Preamp/-DAC				
RA-1572	Si/BI	Integrated-Amp. 2 x 120 W RMS, analogue & digital Inputs, USB, Phono MM, RC, RS232, IP-Control	Piece	1845.-
RA-1592	Si/BI	Integrated-Amp. 2 x 200 W RMS, analogue & digital Inputs, USB, Phono MM, RC, RS232, iOS App*	Piece	2680.-
RC-1572	Si/BI	Preamplifier, analogue & digital Inputs, USB, Phono MM, RC, RS232, IP-Control	Piece	1195.-
RC-1590	Si/BI	Preamplifier, analogue & digital Inputs, USB, Phono MM, RC, RS232, iOS App*	Piece	1890.-
RDD-1580	Si/BI	DAC - D/A-Converter, USB A/B, SPDIF, Optical, Dual DACs, XLR & RCA Outputs, RS-232, iOS App*	Piece	820.-
Poweramplifier Multichannel				
RMB-1555	Si/BI	Power Amplifier, 5x120W 8 Ohm RMS, Class A/B, 12V-Trigger, RCA-Inputs	Piece	1790.-
RMB-1585	Si/BI	Power Amplifier, 5x200W 8 Ohm RMS, Class A/B, 12V-Trigger, XLR & RCA-Inputs	Piece	3150.-
RMB-1504	BI	Power Amplifier, 4x70W 8 Ohm RMS, Class A/B, 12V-Trigger, RCA-Inputs, Input Link, Signal Sense	Piece	1190.-
Poweramplifier 2-Channel				
RB-1552II	Si/BI	Power Amplifier, 2x130W 8 Ohm, Class A/B, 12V-Trigger	Piece	1020.-
RB-1582II	Si/BI	Power Amplifier, 2x200W 8 Ohm, Class A/B, 12V-Trigger	Piece	1680.-
RB-1590	Si/BI	Bi-Amping Power Amplifier, 2x350W 8 Ohm, Class A/B, 12V-Trigger	piece	3250.-
CD-Spieler				
RCD-1572	Si/BI	CD-Player - Wolfson D/A Converter, Ext-IR-In, 12V-Trigger, RC, RS232, Balanced Out, IP Control	Piece	1095.-
14 SERIES New				
A11 Stereo-Amplifier	Si/BI New	12 Series: only by authorised dealers 2 x 50 W RMS 8 Ohm, 5 Inputs, Phono MM, Bluetooth AptX	Piece	795.-
A12 Digital-Stereo-Amplifier	Si/BI	2 x 60 W RMS 8 Ohm, Digital-Integrated-Amplifier analogue & digital Inputs, USB, Phono MM, RC, iOS App*	Piece	1060.-
A14 Digital-Stereo-Amplifier	Si/BI	2 x 80 W RMS 8 Ohm, Digital-Integrated-Amplifier analogue & digital Inputs, USB, Phono MM, RC, iOS App*	Piece	1380.-
CD11 CD-Player	Si/BI New	Precision Transport, Texas Instruments D/A Converter, RC, Ext-IR-In, 12-Trigger, iOS App with Rotel Link*	Piece	575.-
CD14 CD-Player	Si/BI	Precision Transport, Wolfson D/A Converter, RC, Ext-IR-In, 12-Trigger, iOS App with Rotel Link*	Piece	730.-
T11 Tuner	Si/BI	FM, DAB+, RC, RS232	Piece	430.-
T14 Digital Gate	Si/BI	FM, DAB+, Internet Radio, PlayFi-Media-Streamer, Digital Out, LAN/WLAN, RC, iOS App, RS232	Piece	920.-
CI-SERIES				
RKB-850 II	BI	Power Amplifier, 8x50W 8 Ohm, 12V-Trig., Zone Link, Output Link, RS-232, Rack Mount	Piece	1490.-
RKB-8100 II	BI	Power Amplifier, 8x100W 8 Ohm, 12V-Trig., Zone Link, Output Link, RS-232, Rack Mount	Piece	1950.-
RKB-D8100 II	BI	Power Amplifier, 8x100W 8 Ohm, 12V-Trig., Zone Link, Output Link, RS-232, Rack Mount, DAC - optical inputs	Piece	2350.-
RMB-1506	BI	Power Amplifier, 6x50W /100W 8/4 Ohm, HT & MR-Zoneamp, Signalsense, 12V-Trig., Input Bus, Output Link	Piece	1020.-
RMB-1512	BI	Power Amplifier, 12x100W /200W 8/4 Ohm, MR-Zoneamp, Signalsense, 12V-Trigger	Piece	2620.-



700 Signature Edition

Das Hochglanz Gehäuse in Datuk Furnier beeindruckt als erstes. Die gegenüber dem Standard Modell aufgewertete Technik bringt die beiden 700 Signature Modelle klanglich und optisch in eine Position zwischen den Serien 700 und 800.

700 Signature Edition

Le boîtier brillant en plaquage Datuk est le plus remarquable. La technologie améliorée par rapport au modèle standard place les deux modèles 700 Signature dans une position qui les place entre les séries 700 et 800 en termes de son et de look.

Color Codes all Products

Bl	Black	Schwarz	Noir	Nero
PB	Piano Black	Piano schwarz	Laque Piano Noire	Piano lacca nera
Gb	Gloss Black	Schwarz glanz	Noir brillant	Nero lucido
Si	Silver	Silber	Argent	Argento
Wh	White	Weiss	Blanc	Bianco
Rn	Rosenut	Nussbaum rot	Bois de rose	Palissandro

Alle Preise in Schweizer Franken
Tous les prix sont en Francs Suisse

Preis- und Garantieregelung

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bei Rotel: 4 Jahre (Laufwerkeinheit 2 Jahre)

bei B&W Lautsprechern: 5 Jahre, Formation und Kopfhörer 2 Jahre

bei allen weiteren Marken 2 Jahre

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Websites



Informationen im Internet / Informations par Internet:

Bowers&Wilkins	www.bowers-wilkins.ch	D,F,E	www.bowers-wilkins.com
Rotel	www.rotel.com	D,E,F	
B&W Group Schweiz	www.bwgroup.ch	D	Schweizer Informationen, Blog
Silent Wire	www.silent-wire.de	D,E	
Aria	www.ariamusicserver.com	E, D	www.ariamusicserver.de
Architettura Sonora	www.architetturasonora.com	E	

Prix et conditions de garantie

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4 ans pour les produits Rotel (Transports 2 ans)

5 ans pour les produits B&W, Formation est Casque d'Ecoute 2 ans

tous les autres marques 2 ans

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